

# Tremco Roofing and Building Maintenance



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## Serving Rochester and Central New York State

### *Our Philosophy*

Our approach is to provide customized, professional solutions for all aspects of roofing, waterproofing and building maintenance. Our service-oriented Rochester and Central New York Team is your single point of contact for roof diagnostics, budgeting, short and long term planning, repair, maintenance, restoration or complete replacement, all focused on extending the service life of your facilities.

### *Mike Gilevski*

My goal is to continuously represent each client's interest, using our "best value" proposition to keep their buildings watertight. As the cornerstone of our customer commitment, this entails diagnosing a building's condition, then employing the appropriate, cost-effective solution to each situation. This keeps buildings in excellent shape and manages a client's budget prudently. With more than 30 years of roofing and weatherproofing experience, I have managed more than 600 projects totaling in excess of 11,500,000 square feet of roofing, and currently provide ongoing roof maintenance for an additional 18,000,000 square feet. I have been a Tremco Certified Roof Consultant since 1998.

### *Steve DiFilippo*

With 12 years of experience in the roofing industry, I use my technical knowledge and team approach to deliver an unsurpassed level of commitment to exceed the expectations of my clients. My goal is to always build long-term relationships with clients by solving their roofing problems. Our Rochester and Central New York Team helps customers develop long-term roof management programs that minimize both roofing issues and the impact on daily operations, as well as extend the useful service life of their roof systems. We put customers' interests first by delivering solutions that meet their budget and provide high quality roofing and waterproofing peace of mind that lasts for decades.

### *What Our Customers Have To Say*

*"The University of Rochester selected Tremco/WTI to partner with in 1993. At the height of our roofing issues, we reported over 300 roof leaks over 3.4 million square feet, in a given year. Our leak frequency has all but evaporated since we employed their inspection and repair functions."*

Mark Schwartz – University of Rochester Medical Center

*"We have installed over 400,000 square feet of roofing in the last 12 years under Mike Gilevski's direction. I know of no other trade group, or representative professional that I trust as much as him."*

Nelson Drake – Buildings and Grounds Director, Spencerport Central Schools

*"The Rochester Museum and Science Center's roofs were in total disarray until Mike and the WTI team took charge. We now enjoy a complete watertight environment. I recommend, without hesitation to anyone Tremco and Mike Gilevski."*

Joe Graves – VP of Facilities, Rochester Museum and Science Center

**TREMCO**  
ROOFING & BUILDING MAINTENANCE

# Tremco Roofing and Building Maintenance

## Meet the Central New York Team



### **Peter Hamilton: Senior Field Advisor**

Roofing is in Peter's blood; he started working for his father's roofing company in 1992, and joined Tremco Roofing and Building Maintenance in 2003. Peter works with building owners and design professionals to evaluate roofing systems and prepare long term plans. He graduated from St. John Fisher College in 1990 with a BA in Communications.



### **Gerry Elsing: Associate Sales Representative**

Gerry joined Tremco in 2015 after graduating from Rutgers University with a degree in History and Labor Relations, and where he was a scholarship athlete on the baseball team. He began his Tremco Roofing career in New York City before relocating to the Rochester and Central New York Team. Gerry provides wide-ranging support to the team, and looks forward to developing long, productive relationships with all his clients.



### **Jacob Roth: Associate Sales Representative**

Jacob joined the Rochester and Central New York Team directly after graduating from the State University at Buffalo State with a B.S. in Business Administration and Marketing. He has completed all phases of Tremco's Comprehensive Construction Technology training. Pairing his core values of honesty and integrity with ever-increasing roofing and building envelope management experience, Jacob is able to provide roofing and weatherproofing peace of mind to his clients.



### **Mike Alley: Contractor Support Specialist**

Mike started with us in 1999 as a part-time technical field representative with WTI (Weatherproofing Technologies Inc., a subsidiary of Tremco Incorporated). He progressed to managing TremCare roof management programs and inspection work for western New York, then became WTI regional supervisor. Today, as a Tremco Contractor Support Specialist, Mike assists contractors in their discretionary sales.



### **Dave Wright: WTI Field Resources Supervisor**

Dave started with us in 2007 as a roofer and became WTI's area supervisor in October, 2016. He trains and manages a crew of 12 WTI field technicians who provide services including roof inspections, maintenance, repairs, on-site inspections of work in progress, final inspections, warranty support and cleaning roofs prior to restoration with the unique, environmentally-friendly RoofTec system.



### **John Schillaci: Senior Technical Advisor**

Also joining us in 1999, John's responsibilities include developing scopes of work and specifications for roofing and building envelope projects. He understands a variety of roofing systems including BUR, single ply, metal, slate and green roofs, as well as mass wall and veneer brick waterproofing. John has completed over 70 hours of RCI credits, and participated in many seminars and technical courses. He holds an engineering degree from Alfred Technical College and Syracuse University.