

TREMCO PITTSBURGH TEAM

Less Leaks – Longer Roof Life – Roofs and Building Envelope Managed!



**Rich Kosuda,
CSI,CDT**

Senior Field Advisor – Western Pennsylvania

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With fourteen years experience in the Roofing Industry, Rich delivers a level of customer commitment and technical expertise unsurpassed in the roofing industry. Prior to joining Tremco, Rich spent nine years working for IBM Corporation as a product engineer and marketing representative.

Rich received his Bachelor of Science with a focus in Chemical and Biomedical Engineering from Carnegie Mellon University in Pittsburgh, Pennsylvania.

Personal Philosophy

“We build long-term relationships with our customers by solving their roofing problems. We assist them in developing a proactive long-term roof management plan that minimizes their problems and extends the useful service life of their roof systems. My team works very hard in assuring our customers’ interests are taken care of first. Whether it is a roof survey, leak repair, roof maintenance or reroofing project – we are the roofing experts that our customers trust to deliver them Roofing and Weatherproofing Peace of Mind.”

Expert Qualifications

- 14 years experience in roofing industry – Since 1993
- Successfully managed over 350 roofing projects totaling more than 6.00 million square feet with a contract value of over \$44 million
- Currently managing more than 1.5 million square feet of roofing utilizing Tremco’s Tremcare maintenance program
- Managed more than \$700,000 of roofing repairs over the past 6 years
- Three local job site inspectors with over 75 years of roofing experience

Our Team Is The Number One Service Provider In Western Pennsylvania.

TREMCO

Roofing & Building Maintenance Division

401 Wild Cherry Court

Mars, PA 16064

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www.tremcoroofing.com

www.wtiservices.com

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NW Savings Bank
Operations Center



Slippery Rock Area
High School



UPMC Hillman
Cancer Center



UPMC Shadyside
Posner Tower



Mellon Bank Client
Service Center

Professional Affiliations

- Member of American Society for Testing and Materials (ASTM)
- Member of Association of Facility Engineers (AFE)
- Member of Construction Specifiers Institute (CSI)
- Member of Hospital Engineers of Southwestern Pennsylvania (HESP)
- Member of International Facilities Management Association (IFMA)
- Member of Keystone Chapter of the Association of Higher Education Facilities Officers (KAPPA)
- Member of Pennsylvania Association of School Business Officials (PASBO)

What Rich's Customers Have To Say

“We hated to come to work when it rained, now since Tremco manages our roofs we have no problems – let it rain!”

Mr. Skip Shemon, Facilities Manager, Bayer Corporation

“Tremco was thoroughly involved in the roof project from start to finish. Having Tremco was like having an extra set of eyes on the job. They treated our roof project as if it was their own. Tremco was very diligent in seeing that the roof was installed correctly.”

Mr. Pat Connelly, Director of Facilities, Slippery Rock Area School District

Recent Projects

- UPMC Hillman Cancer Center – 81,000 square feet
- Mellon Bank Client Service Center – 84,000 square feet
- Three Mellon Bank Center – 21,000 square feet
- Union Trust Building – 25,000 square feet
- Slippery Rock Area High School – 90,000 square feet
- Northwest Savings Bank Operations Center – 40,000 square feet
- CCAC Milton Hall and Library– 35,000 square feet
- UPMC Shadyside Posner Tower – 25,000 square feet
- UPMC New Children's Hospital – 204,000 square feet

**For your own *Roofing and Weatherproofing Peace of Mind*,
contact Rich at 724.612.3011.**

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Pittsburgh Tremco Team

Mike Manganello - Tech Assistant



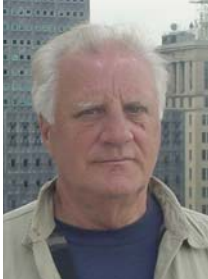
- 25 years roofing experience as laborer, foreman and superintendent of local roofing contractor.
- With Tremco since 2000.
- Responsibilities include: job site inspection, leak detection and problem solving, managing patch and repair crews and assisting in roof surveys.

Ryan Fennick – Tech Assistant



- Obtained his Bachelor of Science with a focus in Business from Ashland University in 2000.
- 7 years of roofing experience as laborer, journeymen, and foreman for a local roofing contractor.
- RRO – Registered Roof Observer
- With Tremco since 2007.

Larry Jones - Job Site Inspector



- 30 years roofing experience as union journeyman and foreman, in Pittsburgh.
- With Tremco since 1994.

Al Young - Job Site Inspector



- 28 years roofing experience as union journeyman and foreman in Buffalo. Now resides in Punxsatawney, PA.
- With Tremco since 2004.

Rob Graham –Architectural Specialist



- Obtained his Bachelor of Science with a focus in Business from Bethany College in 1990.
- Focus is supporting the architectural community