

# Long Live Your Buildings

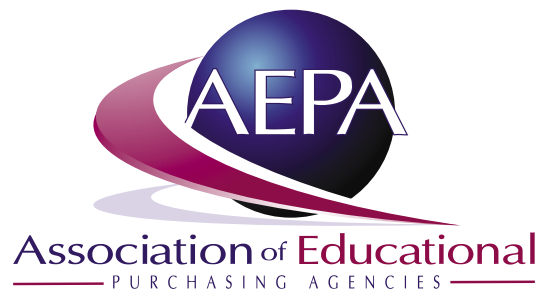
For Health, Safety and Comfort.  
Affordability, too.



Roofing, Building Envelope  
+ Construction Services



**Cooperative Contracts**  
TRUST IN EXPERIENCE. STRENGTH IN NUMBERS.



# Long Live Your Buildings



Total solutions from a single source

Neshaming School District



## **The Power Couple: Tremco Roofing and WTI**

As a manufacturer of roofing materials since 1928, Tremco Roofing and Building Maintenance offers a breadth and depth of roofing systems for every environment, and the technical know-how to solve our customers' biggest problems. And because our affiliated construction services company WTI\* offers turnkey maintenance, repair, roof management and general contracting services for the entire building envelope, we have the unique ability to provide a total solution to maximize building performance and our customers' return on investment.

\* Weatherproofing Technologies, Inc. (WTI) is an affiliate of Tremco Incorporated. Tremco Roofing and WTI are part of Tremco Construction Products Group.

# The AEPA Procurement Solution:

## Speed. Quality. Compliance.



You've got a roofing or building envelope problem. You've defined the solution with the help of Tremco Roofing. Now it's time to procure products and services as quickly and economically as possible, without sacrificing quality, performance or transparency. That's where the AEPA (Association of Educational Purchasing Agencies) Cooperative Contract comes in.

**Nationally bid, locally awarded.** AEPA is a national cooperative for education purchasing with agencies in 29 states. Its contracts are competitively bid per each state's specific legal requirements, and are available in non-member states through piggyback contract options.

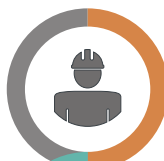
Since 2001, Tremco/WTI has managed thousands of roofing and building maintenance projects for schools and other public agencies under the AEPA Cooperative Contract throughout the United States.

**What's more, the AEPA contract meets EDGAR requirements for use of emergency federal funds, such as ESSER II and future school funding available through the federal government, for school facility repairs to improve indoor air quality.** Roofing and building envelope continuity, HVAC disinfection and moisture management play a crucial role in indoor air quality and ensuring a dry, comfortable, healthy, and safe environment for learning.

Just what you need, when you need it.



### Here's why:



**IT'S COMPETITIVE** All work is publicly and competitively bid within each state based on local bidding regulations. AEPA's collaborative purchasing expertise insures that contracts are legal, safe and bid law compliant per individual state requirements.



**IT'S EXPEDIENT** Projects are expedited because the bid process has been completed, which streamlines the typically lengthy procurement process. Often, projects can begin in as little as 30 days, as compared to typical 90-120 day start up times.



**IT'S CONVENIENT** You will deal with a single source for all phases of your project, including discovery, programming, design, construction and commissioning. Through the AEPA contract, Tremco/WTI assumes complete responsibility for your construction project's development, execution and follow-up.



**IT'S BUDGET-FRIENDLY** Established line items and guaranteed maximum pricing eliminate surprises so you can stay on budget.



**IT'S QUALITY-BASED** Only proven and experienced local contractors and sub-contractors who have been evaluated on compliance, capability and experience will work on your project.

# Your Goals.

## Our High Performance Building Solutions.



We've worked with school districts and public entities across the country for decades. We understand your needs and operational and budget challenges. Which is why we continually advance our own capabilities to deliver a suite of solutions as customizable as they are turnkey.

### Here's a snapshot of our total capabilities available through the AEPA Contract.

**PRODUCT INNOVATION** engineered for greater long-term performance, reduced environmental impact, ease of application and lower labor costs. Our focus on sustainability is evident in new restoration products that eliminate the need for roof tear-off, while decreasing annual building energy costs and enabling the acquisition of LEED certification points.

**TURNKEY ROOFING SERVICES** represent our proactive approach to preserve your healthy roofs and bring the others up to standard. It's all about extending roof life via advanced diagnostics, early intervention, timely maintenance and repair.

**TREMCARE® AND TREMCO MANAGED ASSETS™**, provided by WTI, offer a range of customized, proactive roof maintenance and management programs designed to extend system performance and building life-cycles. In addition to regularly scheduled inspections, housekeeping and maintenance, our advanced options include expert inventory assessment, prioritized construction services and a leak-free guarantee.

**HIGH PERFORMANCE BUILDING SOLUTIONS** make facilities comfortable, safe, healthy and efficient. A *whole building retrofit* examines a wide range of building elements to transform the energy efficiency, cost of operation, indoor air quality and environmental impact ... all while delivering an attractive financial payback.

**SUSTAINABILITY** is an essential part of our history. Enhancing water conservation and landfill avoidance are among our top priorities today.

**CANAM BUILDING ENVELOPE SPECIALISTS** (our affiliate) uses precise testing methods to identify gaps, cracks and holes in the building envelope as the first step toward improving building performance. Eliminating air leaks can improve general comfort and safety, protect vital building components and greatly reduce energy costs.

**INDOOR AIR QUALITY** is essential for building occupant health and safety. In conjunction with our services partner we can help you improve IAQ through environmental consulting, building diagnostics, and laboratory services, as well as HVAC system hygienic cleaning, sanitizing and remediation.

**TREMCO CONTRACTORS** meet our standards for excellence in application of our products, safety performance and financial stability. Many of these companies have worked with us for decades and take advantage of Tremco Roofing's ongoing technical training program.

**ARCHITECTURAL EDUCATION PROGRAM** offers architects and engineers an opportunity to learn how our latest innovations can better serve their project needs. More than training, these "Lunch and Learns" demonstrate our deep commitment to collaboration; we're here to be their best technical resource.

**GENERAL CONTRACTING SERVICES**, provided by WTI, consist of construction project management from the bid process through completion, including daily on-site supervision. It's a single source solution with a proven record of excellence and centralized accountability.

**THE NATIONAL COOPERATIVE CONTRACTOR NETWORK** provides schools and public agencies the ability to award roofing and building envelope projects to local contractors who qualify under the competitively solicited and publicly awarded contract. See the following page for details.



# Work With Your Preferred Contractors Enrolled In The National Cooperative Contractor Network

Together with AEPA, Tremco is pleased to offer participants the unique ability to compliantly work with their preferred roofing and weatherization contractors regardless of project size. With this competitively solicited and publicly awarded contract, schools and public entities have the ability to award work to preapproved, In-Network Contractors who meet a range of qualifications, including quality, past performance, financial stability, safety and insurance requirements.

Designed to streamline construction projects while ensuring transparency and quality, the National Cooperative Contractor Network Program eliminates the need for “equal to” specifications that may result in inferior products and installation by an unqualified contractor because an open bid process was required. “In-Network Contractors” are pre-qualified and follow the competitive pricing offered through the AEPA contract. As the Program Administrator, Tremco assumes responsibility for contractor enrollment and the management of this contract. Our goal is to ensure our public customers have direct access to the quality contractors of their choosing, with the added assurance that the procurement process meets all state procurement laws and regulations as applicable.

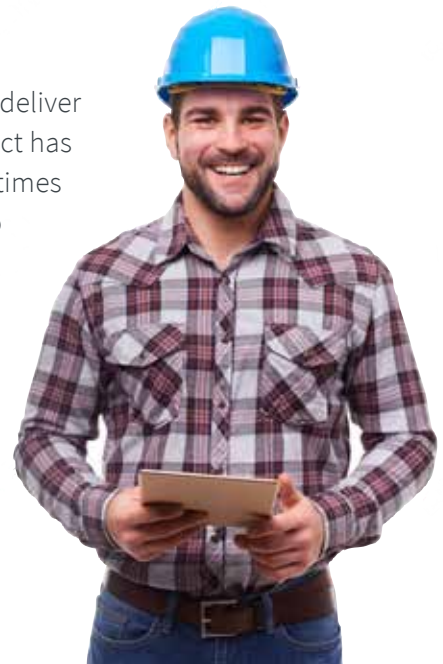
## Competitive and Expedient



The National Cooperative Contractor Network Program was designed to deliver just what Tremco customers need, when you need it. Because the contract has been competitively solicited and publicly awarded, typical project cycle times can be dramatically reduced. And because local contractors can apply to become an In-Network Contractor at any time, public agencies with strong local relationships can continue to work with their preferred prime contractors.

So if you'd like to award more work to a local contractor with a strong performance record, ask if they're a member of the National Cooperative Contractor Network. If they're not, encourage them to apply by emailing [nccnadministrator@tremcoinc.com](mailto:nccnadministrator@tremcoinc.com).\*

\*National Cooperative Contractor Network not applicable to KCDA projects.



To learn more about procuring Tremco Roofing and WTI solutions through the AEPA:

- Please visit [aepacoop.org](http://aepacoop.org)
- Call 888.657.7752
- Email [educationsolutions@tremcoinc.com](mailto:educationsolutions@tremcoinc.com)

**TREMCO ROOFING & BUILDING MAINTENANCE | WTI**

3735 Green Road, Beachwood, Ohio 44122  
[tremcoroofing.com](http://tremcoroofing.com)