



THE PURCHASING COOPERATIVE AT
GREENBUSH



Roofing, Building Envelope + Construction Services

IN KANSAS FOR K-12 SCHOOLS, LOCAL GOVERNMENTS AND PUBLIC AGENCIES

Public educational institutions, public colleges or universities, community colleges, vocational or technical schools, municipal governments, and other governmental and quasi-governmental organizations in Kansas can procure roofing and building envelope solutions quickly and economically without sacrificing quality, performance, or transparency, through the Southeast Kansas Education Service Center, also known as Greenbush. Greenbush is the lead agency in Kansas for the Association of Educational Purchasing Agencies (AEPA).

Weatherproofing Technologies, Inc. (WTI), the affiliated construction services company of industry leader Tremco Roofing and Building Maintenance, is proud to be an AEPA-awarded vendor for Roofing and Related Services.

How Does the Roofing and Related Services Contract (AEPA 025-D) Work?

The Association of Educational Purchasing Agencies (AEPA) is a multi-state non-profit organization made up of Educational Service Agencies/political subdivisions organized through a Memorandum of Understanding between all participating states. **Greenbush – The Southeast Kansas Education Service Center** – is the lead AEPA agency in Kansas. Contract AEPA 025-D for Roofing and Related Services was awarded to Weatherproofing Technologies, Inc. The contract was competitively bid, locally awarded, and tailored to meet Kansas' specific legal requirements.

Why Do Schools, Government Entities and Other Public Agencies Choose to Use This Contract?

- » Streamlined procurement and reduced project cycle time from months to weeks
- » Pre-competed line-item pricing for best value and budget predictability
- » Work with proven and experienced local, best-in-class contractors and sub-contractors
- » Fewer to no change orders that typically occur on traditionally bid jobs
- » Ability to procure all aspects of roofing and building envelope work including services and material-only solutions

In Kansas Cooperative Purchasing is Authorized Under 75-3739 Which in Part States:

75-3739. Competitive bids, exceptions; bidding procedures; reports of purchases without bids, waivers of bid solicitation publication and delegations of purchasing authority; highway contracts exemption; state agency contracts exemption; prior approval of real property leases. In the manner as provided in this act and rules and regulations established thereunder:

- (a) All contracts for construction and repairs and all purchases of and contracts for supplies, materials, equipment and contractual services to be acquired for state agencies shall be based on competitive bids, except that competitive bids need not be required in the following instances:
- (h) The director of purchases may authorize state agencies to contract for services and materials with other state agencies, or with federal agencies, political subdivisions of Kansas, agencies of other states or subdivisions thereof, or private nonprofit educational institutions, without competitive bids.
- (i) The director of purchases may participate in, sponsor, conduct, or administer a cooperative purchasing agreement or consortium for purchases of supplies, materials, equipment, and contractual services with federal agencies or agencies of other states or local units of government. Cooperative purchasing agreements entered into under this subsection shall not be subject to K.S.A. 75-3739 through 75-3740a, and amendments thereto.

SOLUTIONS INCLUDE:

What is Available Under the Contract?

The Roofing and Related Services

Contract (AEPA 025-D)

held by WTI includes all aspects of roofing and building envelope work. After all, WTI and Tremco Roofing are part of Tremco Construction Products Group, the industry's only provider of comprehensive systems and services for all six sides of the building envelope.

- ➔ **ROOF MANAGEMENT PROGRAMS** offer a range of customized, proactive roof maintenance and management plans designed to extend system performance and building life cycles. In addition to regularly scheduled inspections, housekeeping, and maintenance, our advanced options include expert inventory assessment and prioritized construction services.
- ➔ **DIAGNOSTICS, MAINTENANCE, AND REPAIR** comprise our proactive approach to preserving your healthy roofs and bringing the others up to standard. Our extensive diagnostics capabilities include visual inspections by experienced roofing technicians, thermal and nuclear imaging technology with moisture verification, and a full complement of laboratory tests to assess roof conditions scientifically.
- ➔ **ROOFING RESTORATION** is a cost-effective approach to saving old and failing roofs that meet specific construction and condition criteria. Qualified by laboratory analysis, roof defects are repaired before applying a new reflective and energy-efficient topcoat to restore waterproofing continuity.
- ➔ **ROOFING REPLACEMENT** options span a comprehensive line of high-performance solutions for cold-applied built-up, hot-applied built-up, modified bitumen, single-ply, coated, metal, fluid-applied, vegetated, and support for photovoltaic roofing systems.
- ➔ **HVAC SERVICES** through WTI/Pure Air Control Services™ including HVAC hygienic cleaning, sanitizing and restoration to improve HVAC system performance, occupant comfort and energy efficiency.
- ➔ **INNOVATIVE PRODUCTS** for the entire building envelope including Nudura insulated concrete forms, Prebuck engineered window and door lumber and WillSeal pre-compressed joint sealants.

- ➔ **INSULATED EXTERIOR CLADDING SYSTEMS** from Tremco CPG company Dryvit® range from stucco, limestone, and granite to metal, brick, and woodgrain finish options for a beautiful and high-performing air and weather barrier.
- ➔ **WINDOW SYSTEMS, REPAIR AND SEALANTS** solutions are designed to achieve airtight transitions from windows to the wall, and to meet high-performance energy standards throughout the building exterior.
- ➔ **SAFETY** is job one – from structural deficiencies and unprotected roof edges and hatches to walkways and skylights, we have solutions to bring your roofs up to OSHA standards.
- ➔ **GENERAL CONTRACTING AND CONSTRUCTION MANAGEMENT SERVICES** give you two options to ensure excellent project results. WTI's General Contracting consists of construction project management from the bid process through completion, including daily on-site supervision. Through our Construction Management Services program, we can take managing roofing projects off your plate and put experts in charge of the intensive, time-consuming, daily demands of administration, budgeting, scheduling, quality control, and on-site supervision.
- ➔ **THE NATIONAL COOPERATIVE CONTRACTOR NETWORK** administered by Tremco provides public entities with the ability to compliantly procure solutions through a network of highly qualified, local, best-in-class pre-qualified contractors under the Greenbush contract. Contractors must meet a range of qualifications, including quality, past performance, financial stability, safety, and insurance requirements.



Cooperative Contracts

TRUST IN EXPERIENCE. STRENGTH IN NUMBERS.

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