

Roofing & Building Envelope Solutions available *through* the E&I Contract

Simplified and streamlined procurement of roofing and building envelope solutions for the entire building enclosure



CONTRACT EI00059 for Roofing Systems, Exterior Building Maintenance, Products, Supplies and Related Services



Cooperative Contracts TRUST IN EXPERIENCE. STRENGTH IN NUMBERS.

Purchasing Power Through E&I

→ E&I Cooperative Services

is the only member-owned, nonprofit sourcing cooperative dedicated exclusively to education. E&I combines the purchasing power of 6,400+ members with unmatched procurement expertise and category knowledge. Made up of former education procurement leaders, E&I helps institutions navigate procurement challenges, maximize resources, and achieve strategic goals.

Their competitively solicited contracts, backed by deep sourcing expertise, help institutions save time and reduce costs, experience 4-10% or more total economic benefit, ensure compliance, and minimize risk.

Weatherproofing Technologies, Inc. (WTI), the affiliated construction services company of industry leader Tremco Roofing and Building Maintenance, is proud to have been E&I's national contract holder for roofing and related services since 2011.

The expansive contract (Contract EI00059 for Roofing Systems, Exterior Building Maintenance, Products, Supplies and Related Services) includes all aspects of building weatherization including roofing system maintenance, repair, restoration and replacement; facade restoration and cladding; window and wall sealant replacements, building ventilation system, systems restoration, cleaning and sanitizing, asphalt paving, flooring, and parking garage restoration.

→ The Power Couple: Tremco CPG and WTI

WTI and Tremco Roofing are part of Tremco Construction Products Group (CPG), the industry's only provider of comprehensive systems and services for all six sides of the building enclosure.

Tremco CPG companies offer a breadth and depth of roofing and building envelope solutions for every environment and the technical know-how to solve our customers' biggest problems. And because WTI offers turnkey maintenance, repair, roof management and general contracting services for the entire building envelope, we have the unique ability to provide a total solution to maximize building performance and our customers' return on investment.

Procurement Solutions Through E&I: Competitive and Expedient with Quality Assured.



Since 2011, educational entities nationwide have worked with Tremco CPG via the E&I Tremco/WTI cooperative purchasing contract for the following reasons:

- Ability to procure proven roofing and building envelope solutions and maintenance services through a pre-competited solicitation
- Ability to procure full turnkey solutions for roofing and building envelope repair, maintenance, restoration and replacement, including installation oversight and a parapet-to-parapet warranty
- Ability to choose WTI General Contracting or Construction Management Services for full-service execution with daily oversight and expert management of all roofing project details
- Ability to procure Tremco materials and solutions utilizing the National Cooperative Contractor Network delivery option
- Ability to secure material only solutions
- Proven and experienced local, best-in-class contractors and sub-contractors
- Experience collaborating with architects and construction managers



Why Choose to Procure through E&I?

COMPETITIVE: E&I contracts comply with state bidding laws, leveraging public and competitive bids tailored to local regulations.

EXPEDIENT: With the bidding process already completed, projects can start in as little as 30 days—significantly faster than traditional timelines.

CONVENIENT: A single-source provider handles and coordinates all project phases and communicates with all parties involved.

Budget-Friendly: Competitively bid pricing based on pre-established line items helps you stay within budget and avoid cost overruns.

Quality-Assurance: Projects are executed by best-in-class local contractors, ensuring compliance and high standards.



What is Available Under the Contract?



Solutions Include:

- ➔ **DIAGNOSTICS, MAINTENANCE, AND REPAIR** comprise our proactive approach to preserving your healthy roofs and bringing the others up to standard. Our extensive diagnostics capabilities include visual inspections by experienced roofing technicians, thermal and nuclear imaging technology with moisture verification, and a full complement of laboratory tests to assess roof conditions.
- ➔ **ROOF RESTORATION** is a cost-effective approach to saving old and failing roofs that meet specific construction and condition criteria. Qualified by laboratory analysis, roof defects are repaired before applying a new reflective and energy-efficient topcoat to restore waterproofing continuity.
- ➔ **ROOF MANAGEMENT PROGRAMS** offer a range of customized, proactive roof maintenance and management plans and budgets designed to extend system performance and building life cycles. In addition to regularly scheduled inspections, housekeeping, and maintenance, our advanced options include expert inventory assessment and prioritized construction services.

The E&I Tremco/WTI Contract #EI00059 for Roofing Systems, Exterior Building Maintenance, Products, Supplies and Related Services includes all aspects of roofing and building envelope work with comprehensive systems and services for all six sides of the building.

- ➔ **ROOF REPLACEMENT** options include a comprehensive line of high-performance roofing solutions for cold-applied built-up, hot-applied built-up, modified bitumen, single-ply, coated, metal, fluid-applied, and vegetated roofing systems, as well as support for photovoltaic systems. A significant number of our systems include sustainable attributes such as recycled content, low VOCs, or no solvents to meet our customers' demands for sustainable solutions.
- ➔ **HVAC SERVICES** through WTI/Pure Air Control Services™ include HVAC hygienic cleaning, sanitizing and restoration to improve HVAC system performance, occupant comfort and energy efficiency.
- ➔ **HIGH PERFORMANCE BUILDING SOLUTIONS** make facilities comfortable, safe, healthy and efficient. A whole building retrofit examines a wide range of building elements to transform the energy efficiency, cost of operation, indoor air quality and environmental impact ... all while delivering an attractive financial payback.
- ➔ **SUSTAINABILITY** is an essential part of our history. Enhancing water conservation, reducing energy use, and landfill avoidance are among our top priorities today.
- ➔ **INNOVATIVE PRODUCTS** for the entire building envelope include Nudura® insulated concrete forms, Prebuck® engineered window and door lumber and Willseal® pre-compressed joint sealants.
- ➔ **INSULATED EXTERIOR CLADDING SYSTEMS** from Tremco CPG company Dryvit® range from stucco, limestone, and granite to metal, brick, and woodgrain finish options for a beautiful and high-performing air and weather barrier. Other exterior solutions include masonry and façade.
- ➔ **WINDOW SYSTEMS, REPAIR AND SEALANTS** solutions are designed to achieve airtight transitions from windows to walls, and to meet high-performance energy standards throughout the building exterior.
- ➔ **PAVING AND PARKING GARAGE SOLUTIONS** feature high-performance products to repair, maintain, restore, or resurface exterior surfaces through turnkey general contracting for all your concrete and asphalt project needs. Services include concrete patching and repair, asphalt sealing and paving, complete parking garage restoration, tile and terrazzo rehabilitation/restoration, and more. Flooring options meet the need for chemical-, abrasion- and impact-resistant systems for highly trafficked exterior parking garages, exterior plaza decks, and more.
- ➔ **SAFETY** is job one – from structural deficiencies and unprotected roof edges and hatches to walkways and skylights, we have solutions to bring your roofs up to OSHA standards.
- ➔ **GENERAL CONTRACTING AND CONSTRUCTION MANAGEMENT SERVICES** give you two options to ensure excellent project results. WTI's General Contracting consists of construction project management from the bid process through completion, including daily on-site supervision. Through our Construction Management Services program, we can take managing roofing projects off your plate and put experts in charge of the intensive, time-consuming, daily demands of administration, budgeting, scheduling, quality control, and on-site supervision.
- ➔ **BEST IN CLASS SUBCONTRACTORS** meet our standards for excellence in product applications, safety performance and financial stability. Many of these companies have worked with us for decades and take advantage of Tremco Roofing's ongoing technical training program.
- ➔ **THE NATIONAL COOPERATIVE CONTRACTOR NETWORK™** administered by Tremco provides public entities with the ability to compliantly procure solutions through a network of highly qualified, local, best-in-class, pre-qualified contractors under the E&I contract. Contractors must meet a range of qualifications, including quality, past performance, financial stability, safety, and insurance requirements.





There are so many ways to get exactly what you need through the E&I Tremco/WTI contract.

Our approach empowers you to choose the materials and services you require—and nothing more. We've made it easy to procure world-class products and expertise with all the advantages of a compliant, pre-competeted contract.

MATERIALS ONLY
Choose from the complete line of Tremco's performance-engineered restoration, replacement, repair and maintenance materials.

CONSTRUCTION MANAGEMENT SERVICES
Outsource roofing and building envelope project management to WTI experts. From budgeting and scheduling to quality control and on-site supervision, WTI provides daily project management.



ROOF MANAGEMENT
TremCare® and TREMCO MANAGEDASSETS™ are customized roof and building envelope programs that provide the information and services you need to manage your assets for maximum performance and ROI.

COMPLETE BUILDING ENVELOPE
Services include façade cladding and restoration, building weatherization, window replacement, building ventilation system cleaning and sanitizing, asphalt paving, flooring, and parking garage restoration.

GENERAL CONTRACTING SERVICES
WTI specializes in integrated repair, restoration, and retrofit services to improve building performance and lifecycle costs. With a whole building approach, our goal is to make change orders an exception—and to keep projects on time and on budget.

NATIONAL COOPERATIVE CONTRACTOR NETWORK
Administered by Tremco, this program gives E&I participants the ability to work compliantly with their preferred roofing and weatherization contractors who meet performance and other criteria to ensure quality.

One Contact, Multiple Ways to Procure

HOW DO MEMBER INSTITUTIONS PROCURE ROOFING & BUILDING ENVELOPE SOLUTIONS?

WHAT IS RSMEANS?

RSMeans is a nationally accepted Construction Cost Estimating Data Price Book. It has been used by the construction industry for over 70 years as a basis for pricing projects considering every facet of a construction project, including materials, labor, transportation, storage, etc., and utilizes a coefficient based on regional costs.

The contract allows for five unique Methods of Delivery for the member institution to utilize to procure roofing and building envelope solutions.

1 MATERIALS ONLY

The member institution can procure Tremco materials and bid out the labor as a traditional bid. Under this method, the member issues a P.O. to WTI for the materials and a separate P.O. to their awarded contractor. **Tremco materials receive a 13.3% discount.**

2 CONSTRUCTION MANAGEMENT SERVICES (CMS)

CMS can be utilized with either **Material Only** purchases or as part of the **General Contracting** process. This allows member institutions the ability to add onto a material only order, in an à la carte manner, either project management or varying levels of construction services such as specification development, safety plans, or management of various trades to complete a project.

3 TURNKEY/FULL GENERAL CONTRACTING (GC)

The member institution can procure material and labor (installation) solutions where WTI serves as the General Contractor (GC) and is responsible for the entire project. WTI utilizes **best in class local subcontractors** from its network of qualified contractors that can include MBE, WBE, SDB, HUB, DBE, DVBE, SDV or BEP certified trades to meet customer requirements. The project is priced utilizing the contract's **line-item pricing** which includes labor and material based on a specific unit of measure. In addition, where necessary, GC projects can utilize **RSMeans** which is a nationally accepted Construction Cost Estimating Data Price Book (see sidebar).

4 THE NATIONAL COOPERATIVE CONTRACTOR NETWORK

Administered by Tremco, the National Cooperative Contractor Network provides E&I member agencies the ability to award roofing and building envelope projects to pre-approved, In-Network Contractors **who meet a range of qualifications**, including quality, past performance, financial stability, safety, and insurance requirements under the competitively solicited and publicly awarded contract. Because local contractors can apply to become an In-Network Contractor at any time, public agencies with strong local relationships can continue to work with their preferred prime contractors who qualify. In-Network Contractors utilize the **RSMeans** Construction Cost Estimating Data Price Book.

5 JOC / IDIQ

JOC (Job-Order-Contracting)/IDIQ (Indefinite Delivery/Indefinite Quantity) is a legal, well-recognized procurement method used by governmental entities for decades. WTI utilizes **best in class local subcontractors** from its network of qualified contractors that can include MBE, WBE, SDB, HUB, DBE, DVBE, SDV or BEP certified trades to meet customer requirements. This method of delivery utilizes **RSMeans** pricing.





To learn more about procuring Tremco CPG high-performance building solutions through the E&I contract, please:

- **Visit** eandi.org/contracts/tremco-wti/
- **Visit** tremcoroofing.com/industries/cooperative-contracts/ei-cooperative-services
- **Call** Tremco at 800.852.6013
- **Email** EducationSolutions@tremcoinc.com



Find your nearest Tremco Roofing sales representative at tremcoroofing.com/find-a-rep



tremcoroofing.com

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