



TURNKEY ROOFING AND BUILDING ENVELOPE SOLUTIONS

HELPING COLLEGES AND UNIVERSITIES IMPROVE THEIR FACILITY PERFORMANCE, LOWER COSTS AND SEE A GREATER RETURN ON INVESTMENT

As the national contract holder for roofing and related services through the E&I Cooperative Purchasing, Tremco Roofing delivers unique facility asset management solutions designed to reduce your roofing and building envelope life-cycle costs while improving performance. Expedited contract procurement and our comprehensive “start to finish” project management capabilities allow you to concentrate on your daily responsibilities of ensuring a safe, dry, comfortable environment.

THE BENEFITS TO COOPERATIVE BUYERS ARE NUMEROUS, INCLUDING:

- *Increased value and control*
- *A streamlined procurement process of just weeks, not months*
- *Single-source responsibility*
- *The ability to select the exact solutions needed*
- *Eliminates finger pointing and establishes a favorable member/supplier relationship*
- *Options for maintenance, repair, restoration and, if necessary, replacement*
- *Access to all available roofing and building envelope assemblies*
- *Buying power of a national contract*
- *Civil restoration, paving and parking management, waterproofing masonry, air barrier continuity, metalwork, woodwork and performance contracting are available*
- *Enables an increased focus on your core mission while decreasing your focus on administrative functions*
- *Pre-competed line-item pricing on proven, quality products and services*
- *Shorter project execution time*
- *Use of “best contractors in class”*
- *Fewer hassles, fewer change orders, lower costs*

E&I Cooperative Purchasing provides a variety of services to thousands of colleges, universities and other organizations to help simplify their procurement process and requirements. Visit www.eandi.org for more information.

FACILITY SERVICE OPTIONS THROUGH E&I AND TREMCO

SAVE TIME, MONEY AND HASSLE

At Tremco, we understand the challenges and time requirements involved in the management of a roofing and building envelope construction project. Our general contracting capabilities have been designed to reduce the amount of time and resources you and your staff typically need to dedicate to project management.

1. Is this a state contract? No. This contract was solicited and awarded via a determination of best overall value by E&I on behalf of its 2,000-plus members.

2. Is it legal? Yes. Expedited procurement through E&I Cooperative Purchasing is legal, although it is recommended that any entity considering using this method first review applicable state procurement laws.

3. Was the contract publicly and competitively bid? Yes. The RFP was advertised and bid nationally by E&I on behalf of all member organizations. Five companies provided responses, and Tremco/WTI was selected on the basis of best overall value.

4. What is WTI? WTI is short for Weatherproofing Technologies, Inc., which is part of Tremco Incorporated and works closely with Tremco Roofing and Building Maintenance by providing general contracting and roofing services.

5. Why would I use this program as opposed to traditional bidding? Traditional bidding takes significant time and resources. A traditional bid will require detailed specifications to be written and evaluated internally. Award of low bid without evaluation of responsibility and responsiveness may bring poor performance, shortcuts, change orders and ultimately a poor result.

6. Will I save money? Yes. In most cases, you will save the time and expense of conducting your own bid and eliminate change orders that add to the cost of a perceived low bid. You are guaranteed a quality contractor and a quality project with the leverage of E&I Cooperative Purchasing to support you.

7. Which subcontractors are approved? WTI will provide a listing of all approved local subcontractors to E&I members. WTI has very strict certification requirements. This ensures that the member will receive the quality installation that Tremco and WTI stand behind.

8. Are prevailing wages paid? Yes. WTI is required to comply with prevailing wage laws and regulations in all states where the contract is used.

9. Do members have to use this contract? No. They may decide to conduct their own solicitation and award. However, bid preparation, specifications, advertising, change orders, coordination of job site safety and inspection and internal staff time are all costs that should be considered. How much extra will this cost? How much time will it take? How much hassle will be encountered? Finally, will the construction deliverable be a long-term quality solution?

10. Are bonds provided? A performance bond and a labor and materials payment bond, each in the amount of 100% of the contract price, are provided on all jobs.

A HISTORY OF PERFORMANCE AND QUALITY

Tremco has been meeting the roofing and building envelope needs of our customers since 1928. With approximately 600 highly trained sales and technical service professionals located throughout the United States and Canada, we are committed to helping our customers improve facility performance and reduce long-term costs through superior products and workmanship.

Our patented facility asset management program, Tremco ManagedAssetsSM, guarantees a dry environment for a fixed period of time at a fixed cost. In other words, it enables E&I members to “get out of the roofing business” and establish guaranteed budget predictability.

Purchasing Tremco roofing and building envelope products and services from the E&I Cooperative Purchasing couldn't be simpler. To find out more, call 800-892-1872.



An  Company

www.tremcoroofing.com
800-892-1872

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